September 8, 1997

## To Who It May Concern:

I am pleased to provide this letter of reference for C. E. "Skip" Weeks, III, who served EGS as Vice President of Sales and Marketing from March 1994 to July 1997. He as served the company energetically and faithfully, and provided key leadership in the area of marketing and sales. Previously the company had no VP in this area. He oversaw the significant development of the company during this period, and now has chosen to pursue other business interests that are available to him. We look forward to maintaining communication s with him and working with him on special projects as the occasions might arise.

Skip joined the company during a critical time when we were negotiating with Bridgeport Machines, Inc, a world leader in producing and selling machine tools. Skip immediately recognized the importance of attracting Bridgeport as an investor, and provided excellent creative leadership during the period of courtship. He quickly understood their requirements and our needs, and offered several important ideas that lead to consummate a deal. I believe that Skip's role was vital, and that, without his insights, the deal might have fallen through for lack of understanding on our part. The result was a well structured deal that served both parties well.

Skip oversaw the marketing of the companies first two products in the Computer Aided Manufacturing area. He developed a strategy, and executed it in a manner that was suitable for EGS and appropriate for the product. In the spirit of a start-up company, Skip did much of the artwork for the promotional and packaging, and he developed nearly all the collateral material necessary for a successful product launch. He orchestrated the launch, worked with VARs and with Bridgeport to introduce the product, and to follow up with necessary support activity.

As developments furthered, he made trips to Japan, England, and Germany to help to give the product international channels. As the second product was being developed, he again provided similar leadership from concept to packaging detail. Skip was truly "hands on," in every respect, and worked arduously to advance the product. In the course of events, I was impressed with his scope of knowledge, and his good spirit in taking on the tasks that needed to be covered.

Personally, I have always liked Skip. In fact, we came to know each other as he tried to mediate another previous investment negotiation. That particular deal was finally abandoned over some technical obstacles, but we were impressed with Skip's professional style and ability to cut through difficult situation. In the end, the deal was lost, but we were happy to continue to explore common interests with Skip. This finally resulted in his joining the company as Vice President for Sales and Marketing.

I have enjoyed working with Skip, and look forward to maintaining our relationship with him. We wish him the very best in his new pursuits, and know that he will bring substantial energy, pride, and skill to any challenge that he takes on. Also, as a friend, we will miss his company.

Sincerely yours

Richard F. Riesenfeld Chairman of the Board